

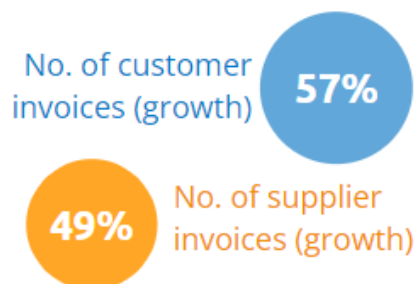
## Releases in May, increasing the usability and performance of sales

We're in the middle of spring taking a big leap into the summer. For Visma.net, that means new features are blooming for growing companies. This month we've put extra nutrients to improve the performance of sales orders. We hope customers and partners will love the updates as much as we love this season.



To meet an ever-changing market, our customers aim to grow and stay competitive. As our customers grow their business in the post-pandemic world, the number of invoices and purchase orders handled by Visma.net ERP is continuously growing.

The number of outgoing customer invoices has grown by 57% since the start of 2022, and the number of incoming supplier invoices has grown by 49% in the same period.



The enablement of Visma.net ERP for integration partners through the APIs is still our main strategic focus. As one example, the number of API-created supplier invoices has grown by 77% since the beginning of this year, putting even more focus on enabling well-performing connectors to Visma.net.

No. of supplier invoices  
through APIs (growth)



77%

So, the journey of increasing the overall performance in Visma.net ERP continues.

### ***Here's a peek at product updates in May.***

#### Working with sales? Who's not?

The performance of core processes such as sales orders and customer invoices are vital for running the daily business.

The *processing of customer refunds* has become a much faster process. Before the update, we experienced that opening the screen with over 9500 transactions could take more than 10 minutes. This has now been reduced to less than 10 seconds, which means it's 60 times faster. For the sales agents, this means they can spend more time on their customers.

The *Sales by item and Customer window* now perform much better for a large number of transactions. It's now more than 10 times faster. Before the update, it could take more than 20 minutes to load the screen with 100,000 transactions. It now takes less than 2 minutes for the same amount.

You like to get paid, right? To increase the usability in sales, it's now possible to see whether an invoice will be sent as a banking e-invoice (to consumer) or as a regular standard e-invoice in the *Sales invoices window*.

And if the customer requests for a pdf copy of all the invoices, it's now also possible to print all invoices in batches that were sent to AutoInvoice and have the status 'open'.

Previous, in certain scenarios, it was possible to get a wrong sales account registered on *sales order lines*. This has now been fixed and the right sales account is fetched. This will save a lot of time and avoid corrections.

And as it should be, when AutoInvoice is chosen as a distributor for B2C invoices, the invoices are sent automatically as banking invoices.

## Increasing the performance of supply chain and inventory management

Due to the pandemic and the worldwide shortages of goods, you could expect some challenges to maintain enough inventory of items. Even if the situation has been particularly challenging for enterprises with complicated supply chains, we see that the need for Visma.net to cover even more inventory items is increasing.

When a lot of stock items were registered for a company, we earlier had some time-out issues in the *Prepare replenishment window*. We have now added a 'prepare' button that executes the chosen filter options and increases the performance of this screen significantly.

And when *importing purchase invoices* through the *import scenarios*, it's now possible to include the *release* action. We managed to include the functionality with keeping earlier performance improvements, this will save time for purchasers since it's now possible to automate the complete process.

## To simplify the daily life for the accountants

If the order of the columns in the *Approval Editor* is customized by the user, it will be remembered and not automatically be reset the next day. A really good user experience improvement for all using the approval editor.

## What's up next?

Piece by piece we're supporting customers in their growth, scaling their business to keep the competition. We're building a future-proof solution, fast enough to handle even larger and more complex customers. In the next coming period, and for the benefit of all markets, we're focusing on performance improvements regarding *matching incoming payments* and *reconciliation*.

## Now, let's grow this together!

There are more delightful updates on our community pages. Head over for a look at all May updates. Until next month, keep following the weekly updates, helping our customers to simplify their business processes.